# bitGain Technology Private Limited Lead the future, today...

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# WE HELP YOU GROW WITH EFFICACY!

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"Our commitment is to transform your business and help you attain every bit of Gain"

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#### -: Registered Office: -

Plot No 15A, 124 A

Sector 22, Dwarka | Delhi - 110075 | India

Email: info@bitgaintech.com | website: www.bitgaintech.com

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### **1. COMPANY PROFILE**

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bitGain Technology, well known as bitGainTech is a turnkey software and business solution provider. Incorporated in 2016 to steer customers through the next generation of business innovation powered by technology with state-of-the-art business automation, software development and consultation services.

For companies operating in the information age, we help to leverage new technologies to competitive advantage. We deliver high value innovative solutions by bridging the gap between business and technology. Since bitGain inception, proven, demonstrate and invent unique products, techniques and capabilities that far and uniquely distinguish us from other software provider as we are specialized in developing varies automated solutions in various domains and industry verticals. This in turn has led to extremely positive long-term working relationships all over. Our detailed project process was created to ensure our projects are completed on time, in-budget, and to the client's complete satisfaction.

- bitGain Technologies Private Limited is a software services provider company
- Registered under Indian Companies Act 1956 since 2016.
- Registered with MSME (Micro, Small & Medium Enterprises).
- Registered partner of NSIC (National Industries Corporation Limited) for taking central Government software project.
- bitGain Technologies Pvt. Ltd. develops IT solutions, underlined by innovation and value creation that impact and redefines the businesses processes.
- bitGain Technologies Pvt. Ltd. takes pride in its philosophy of 'Customers First' which empowers our Employees to create real value for the customers.
- Our continuous development and training programs ensure that we are always positioned to provide our valued customers a wide range of high-quality services, using the latest tools and technology.
- We are focused on complete reliability models of project execution and management.
- We offer turnaround guarantees for any project we undertake, backed by comprehensive management planning and supervision.

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 The company has under its fold, highly skilled and experienced professionals from system analysts, system designers, programmers, system integrators, Engineers, MBA's and MCA's to Marketing professionals, with domain expertise in their own fields of specialization.

#### **1.1** EXPERTISE IN BUSINESS DOMAIN



### 1.2 MISSION, STAFF & VISION

We are **committed to providing** unrivalled and cost effective, high quality innovative solutions & services, powered by state-of-the-art technologies, anchored on our basic principles of:

- Explore
- Innovate
- Improve

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The strong R&D team of bitGain is constantly working to upgrade existing solutions and develop new products. bitGain Technology is transparent and accountable to customers, shareholders, partners, and employees and strives to deliver commitments and results.

bitGain Tech is powered by highly **skilled professionals** of professors, consultants, engineers, developers, and executives equipped with the latest managerial and IT tools and works round the-clock to assure the timely delivery of your applications with the highest quality.

Our **vision** is to become a world-class software development and technology provider and to provide clients with innovative technical and business solutions by utilizing industry standards and technology.

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# 2. WHAT MAKES BITGAIN TECHNOLOGY THE PREMIER CHOICE

6 Cores that makes us the premier choice,



**INTELLECT & EXPERIENCE** Highly skilled professionals who possess expertise in diverse Business and Technology areas make up the Business Technologies team. To provide world class service, we employ the best technicians, adhere to proven methodology, provide superior client service, and become a true business partner in every project.

**OUR APPROACH** Our Roadmap to development is a collection of eight steps, each of which has its own significance. Data Mining

- Forming a sketch
- Designing
- Making a blueprint
- Constructing
- Testing
- Deployment
- Maintenance & Up gradation

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**COMMITMENT TO QUALITY** We believe in Quality service and our approach has been designed to provide the same. We listen carefully to our clients and provide space, time, and materials according to the agreement for the project. We are proud of our Technical and Creative capability, and this emerges from taking time to get it right. Our Quality Assurance Department tests throughout the process to ensure that the project will be successful.



**ON TIME DELIVERY** We invest the time up-front to clearly understand your needs and then manage projects to ensure they are delivered on time and within budget. This methodology expedites rapid successful implementation, limits uncertainty and keeps the customer always aware of development progress at our end.



**COMPETITIVE PRICING** We render services to our clients at a very competitive price and depending on the type of client engagement we offer them the most suitable pricing model structure which could either be fixed price based, time and effort based or a dedicated offshore team model.



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**TRACK RECORD** We have handled small - large scale projects and have over the years implemented solutions for numerous organizations of all sizes. Our growing list of satisfied customers' not only act as our excellent references but are also a source of our repeat business.

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## 3. SERVICES – WE OFFER



Expertise, thorough knowledge, and firsthand experience along with strong Industry specific research skills help us in analyzing, designing, and implementing world class solutions.

CONSULTING	BUSINESS
<ul> <li>IT Landscape</li> <li>Strategy and Architecture</li> <li>Business Transformation</li> <li>Enterprise Processes</li> <li>Digital Transformation</li> <li>Change and Learning</li> </ul>	<ul> <li>Reinventing Workflows</li> <li>Redefining Business Processes</li> <li>Microsoft Dynamics NAV</li> <li>Microsoft Dynamics CRM</li> </ul>
TECHNOLOGY	OUTSOURCING
<ul> <li>Software Development Services</li> <li>Web Development Services</li> <li>Open Source &amp; CMS Customization and Implementations</li> <li>Mobile Application Development</li> <li>Turnkey Solutions</li> <li>Custom Enterprise Solutions</li> <li>Package ERP Implementations</li> <li>Technology Integration Services</li> <li>MIS Outsourcing</li> <li>Consultancy Services</li> <li>Quality Assurance &amp; Testing</li> </ul>	<ul> <li>Application Outsourcing</li> <li>Resource &amp; Staffing</li> </ul>

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# 4. SKILL SETS



# 5. SKILL MATRIX & TEAM STRENGTH

WEB	Custom Web Design & Development	CONTENT MANAGEMENT	Custom Built CMS Solutions
	Web Apps E-Commerce Solution & Storefronts		
	Enterprise Portal Development Application Maintenance		Open-Source CMS Implementation
MOBILE	iPhone Development	CONSULTING	HR Consulting
	Android Development		IT Management & Consulting
	Custom Enterprise Solutions	CREATIVE	Logo Design
			Stationary Design
			Web Design
ENTERPRISE			Internet Advertising
	Dockago EDD Implementare		Print Media Design
	Package ERP Implementers		Multimedia Design
			Mobile App Design
	Software Development	SOCIAL MEDIA SERVICES	Social space setup
SOFTWARE			Weekly / Monthly reporting
	Software Migration & Re-engineering		Social content creation
			Social content visual
			design Sales oriented posting
			Integration with corporate websites
	Software Testing		Integration with ecommerce websites
			Blog setups
			Blog posting
Enterprise Avg. Exp 20	Architect Business Analyst Avg. Exp 15	Delivery Manager Avg. Exp 15	Project Manager Avg. Exp 12
Designer/A Avg. Exp 7	Inalyst Team Lead	Developer Avg. Exp 4	Test Manager Avg. Exp 10
Test Lead Avg. Exp 5	Tester Avg. Exp 3	System Administra Avg. Exp 6	ator
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# 6. METHODOLOGY & FRAMEWORK

#### 6.1 AGILE METHOD

Based on the client requirement & type of the project we prefer to go with the appropriate project execution methodologies & approach. It helps with the development of high-quality IT products that meet or exceed customer expectations, reaches completion within times & cost estimates.



#### WHEN TO USE:

- Few Initial Product & Regulatory Requirements
- Lenient Processes in Place
- High Product Owner Involvement
- Innovative product development from scratch

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- Short, Flexible Timeline
- Budget with Wiggle Room



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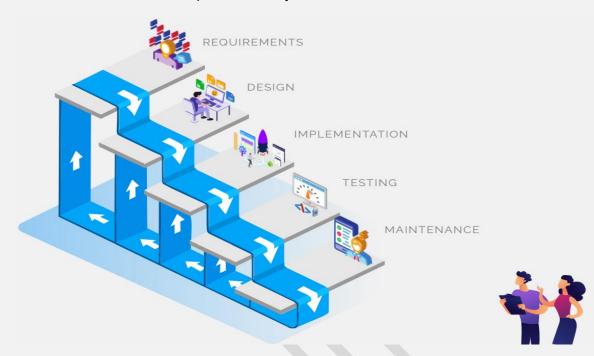
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#### 6.2 WATERFALL METHOD

The Waterfall methodology is the traditional and the most common methodology used for project management. It follows a sequential, linear process which is why it is often described as a "linear-sequential life cycle model".



#### WHEN TO USE:

Many Initial Product Requirements & Strict Regulatory Requirements

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- Strict Processes in Place
- Low Product Owner Involvement
- Enhancement to an Existing Product
- Fixed & Firm Timeline
- Fixed, Inflexible Budget

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# **7. ENGAGEMENT PRACTICES**



FIXED COST	HOURLY MODEL
FIXED COST	HOORLYMODEL
If your company or you have a fixed set of software development requirements or ideas for creating new solutions or services, then the fixed cost model will be the best suited for you.	If you or your company has software development requirements that would demand adopting changes and flexibility, then the hourly model is best suited for you.
T & M MODEL	PARTNER WITH US
	<b>\$</b>
You can hire our dedicated resources as well. They will only be working on your project. A daily timesheet of your work will also be submitted to you. Even though you hire dedicated resources.	You can also partner with us for your growth and diversification on a mutual benefit basis. We will give you qualified and experienced professionals with sound domain knowledge.

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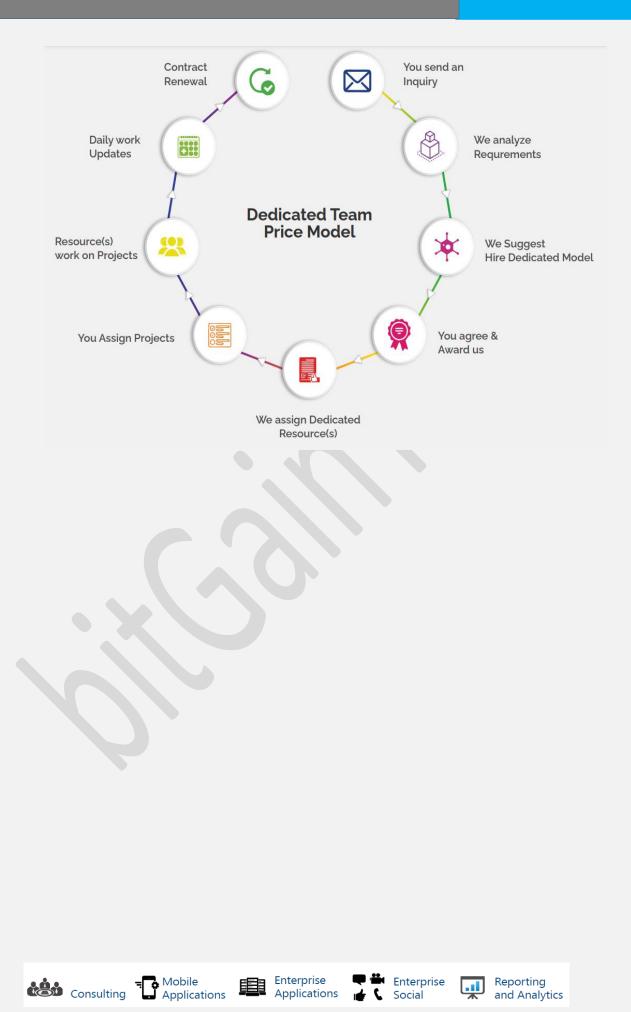
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# 8. OUR PRICING STRUCTURE





#### 9. LEADERSHIP TEAM



Shalu Chawla MD & Co-Founder

Shalu Chawla, Managing Director & Co-Founder, **bitGain** Technology Pvt Ltd., is an astute managing director, with over 2 decades of IT industry experience, serving at various leadership position across geography.

Having Master Degree in Computer Applications from Deemed university, Shalu has vast experience in formulating and planning strategies for the best result for any IT projects.



Rajesh Kumar Verma, Co-Founder And CTO, **bitGain** Technology Pvt Ltd., is a visionary and an outstanding leader with over 2 decades services in IT industry. Rajesh has served at various leadership & strategic positions across geography!

Rajesh Verma CTO & Co-Founder

Rajesh is Electronics Engineering graduate, has an expertise in building high performance teams, driving growth, conceptualizing industry solutions for various industries, specific to domain.

#### And Many More Team Members, Waiting To Serve You With Expertise!





# **10. VALUED CUSTOMERS**

Some of them to mention here.



# VCABLE NETWORK





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# 11. OUR COMMITMENT TO SOCIETY (CSR)

CONTRIBUTION TO LOCAL COMMUNITIES

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- SUPPORT FOR UNDER PRIVILEGED CHILDREN'S
- ANNUAL DISTRIBUTION OF BOOKS AND STUDY MATERIALS IN LOCAL COMMUNITY

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• FREE BASIC COMPUTER TRAINING TO ELDERLY PEOPLE TO ENABLE THEM TO CREATE EMAIL, CHECK THEIR BANK ACCOUNTS ONLINE, INTERNET SURFING ETC.

### 12. CONTACT US

We would love to hear from you, please use any of the following means to contact us:



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